



### CONTINUOUS DIRECT STEAM INJECTION HEATING

### A NEW EFFICIENT PROCESS TO PRODUCE HIGH QUALITY PETFOOD

www.natec-network.com

### **WORLD UPSIDE DOWN**

Hoppy Parts Parts

8007





### THE PETFOOD STORY AT NATEC

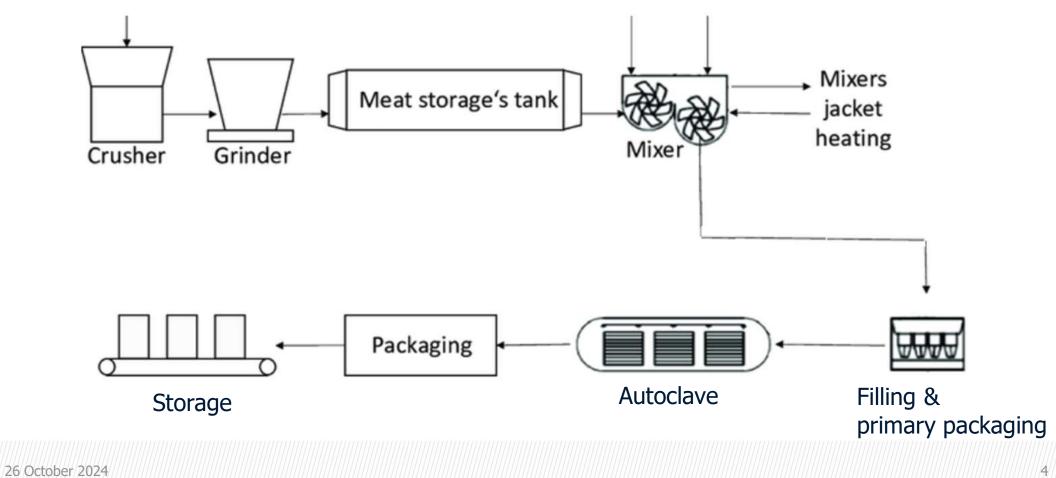


Happy Pat Gourmet Dog Food



### **TRADITIONAL PROCESS PATÉ**





### TRADITIONAL PROCESS PATÉ



### Autoclave facts:

- Safe product
- Long shelf life
- Proven technology > 100 years
- Annual validation required
- Large floor space requirements
- Batch systems very common high handling effort
- Less than 55% heat efficiency
- Uneven heat distribution within package



### **PETFOOD MARKET REQUIREMENTS**



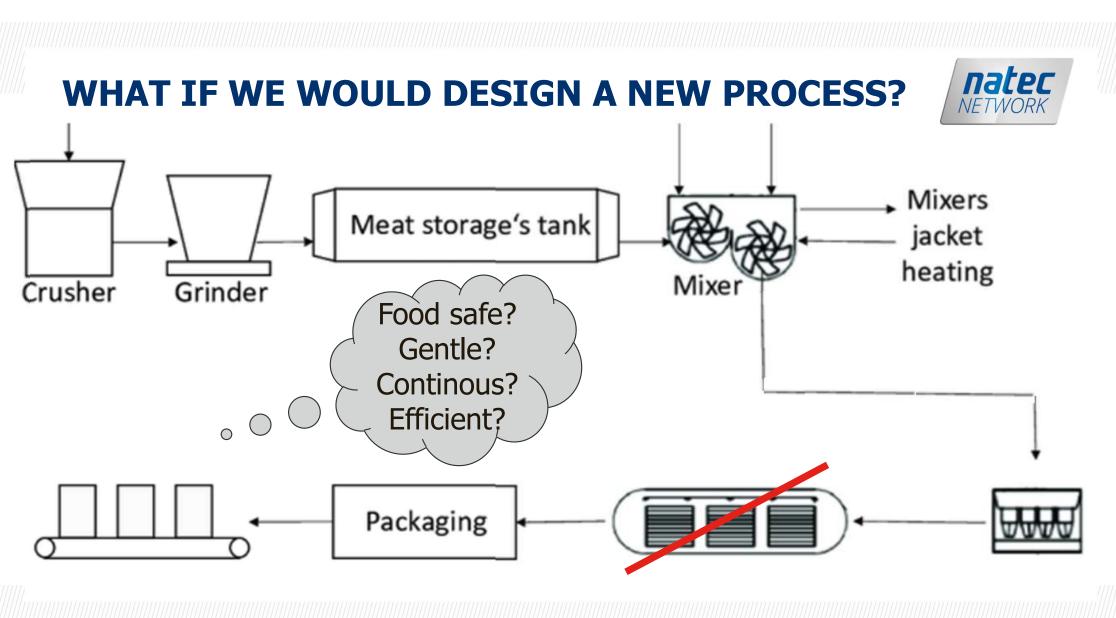
- Shelf life = < 2 years in Europe
- Nutrition: Meeting FEDIAF guidelines
- Competitive formulation
- Competitive packaging
- "The bowl is empty and the fur is shiny"

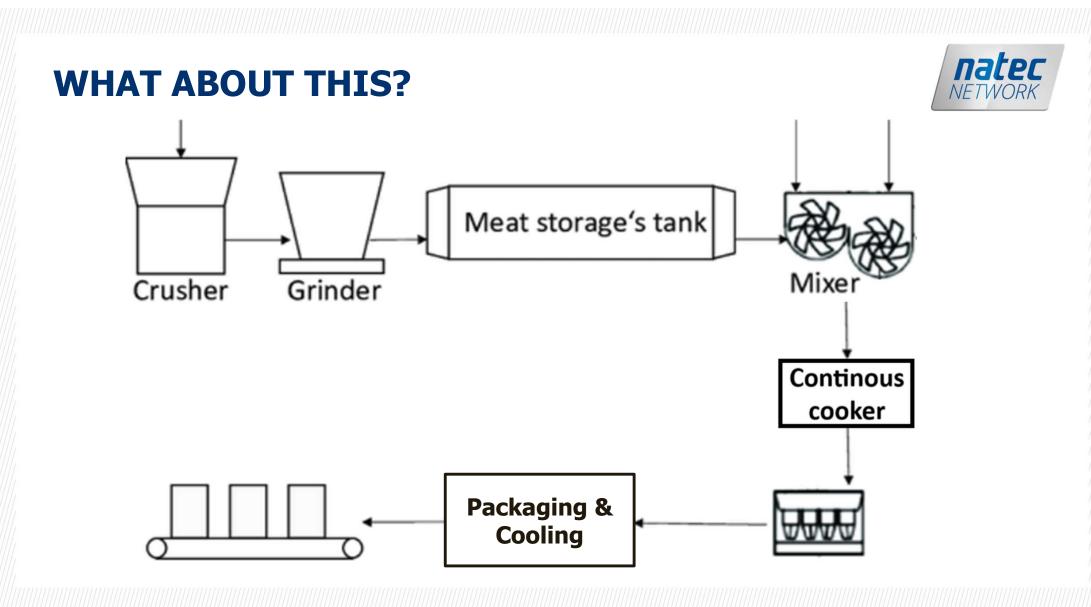


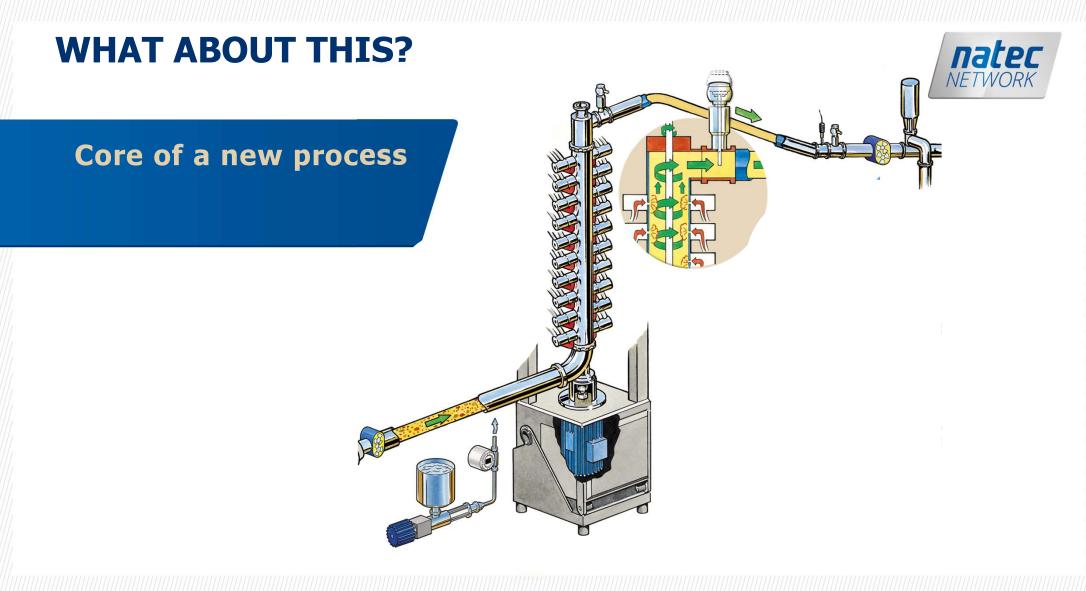
### WHAT IF WE WOULD DESIGN A NEW PROCESS?

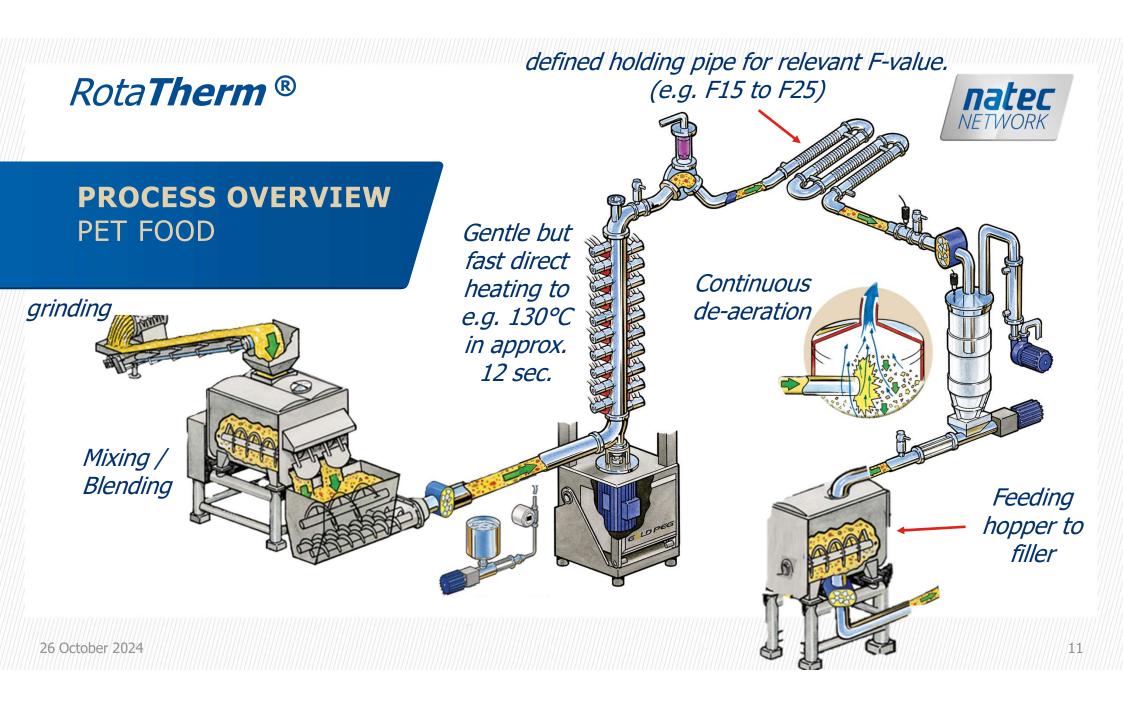












### ALL PACKAGING POSSIBLE

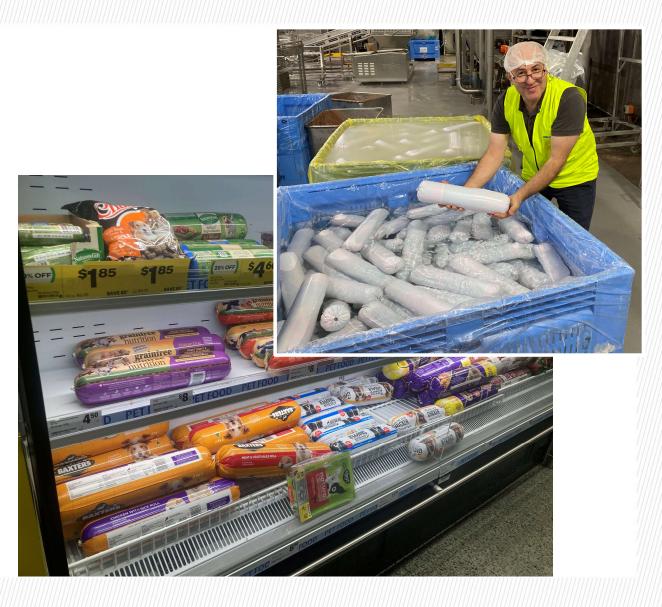
### Pre – requisite:

- Heat stable for hot fill (85-90°C)
- Recontamination avoided
  - Via laminar flow cage with HEPA C filter /
  - Pre-treatment of packaging material



### CHUBS

 Very common in Australia
 Typically shelf life refrigerated with 3 months
 2 Natec Systems installed





## Growing market share Convenient Limited in pack size



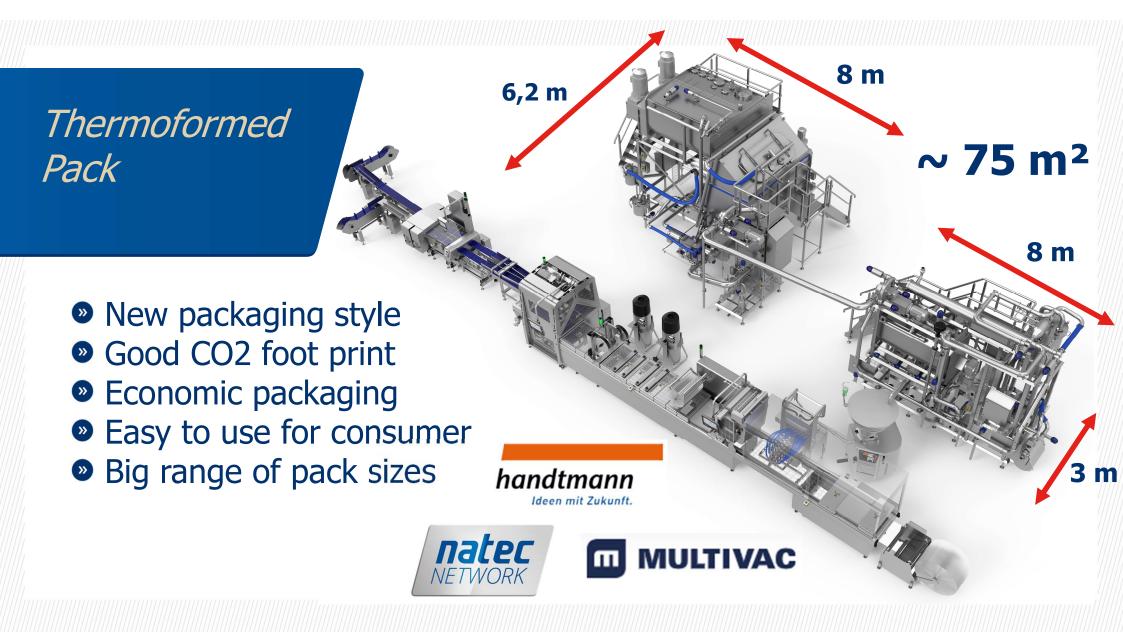


CAN

# Classic High market share in Europe 100% recyclable High CO2 foot print







### **PROCESS AND PRODUCT R&D**



Key questions
Formulation
Acceptance / Preference
Shelf Life



### FORMULATION TEST WITH







3rd party lab tests confirmed conformity to FEDIAF

### **ACCEPTANCE / PREFERENCE**

- Preference test planned
- Performed by RPP Cöster
- Please leave contact to receive result and see sample at Multivac booth







### SHELF LIFE



#### Laboratory tests:



- Performed by
- Taget: Fully preserved can "Vollkonserve"

### **CASE STUDY: ENERGY SAVING**



Equipment:	10 t/h RotaTherm cooking line for 10 t/h
Vs. Equipment:	6 x 1600 steam-air autoclave (5 cages with 52 layers each) handling 10 t/h
Product: Setting: Stream: Energy: Cost:	2,2 t pouches (á 100g) Temperature rise from 30-130°C 682 kg to heat autoclave 47 m <sup>3</sup> of natural gas requited to generate steam 20,71 €/batch with 0,44 €/m <sup>3</sup> natural gas

Assuming 10 t/h production for 24 h/day and 220 days/year Annual production: 52.000 t/a Batches per year: 24.176 batches/a Energy cost: ~ 500.000 € Potential saving with RotaTherm (=100% of steam heats product): Energy cost autoclave x Efficiency autoclave 55% - 1 = 225.000 €/a



### **OUTLOOK INTO FUTURE**







### INNOVATION FOR YOUR FUTURE



### THANK YOU