

Press conference at the interpack 2023

# **Multiply Your Value**

Wolfertschwenden, 5 May 2023 – During the press conference at this year's interpack, MULTIVAC's Group Presidents Christian Traumann (CEO) and Dr. Tobias Richter (CSO) reflected on a successful 2022 in spite of all the uncertainties. According to the motto "Multiply Your Value", the MULTIVAC Group is showcasing its many innovative processing and packaging solutions as well as its state-of-the-art digital services, all of which offer customers significant added value – with more efficiency, more automation, more digitalization and more sustainability.

MULTIVAC Group umbrella brand merges all areas of expertise

The MULTIVAC Group is presenting its new corporate design for the first time at the interpack. It was developed with the objective of bringing together MULTIVAC with FRITISCH and TVI, which have been part of the group for several years, under the MULTIVAC Group umbrella brand. "MULTIVAC is a group of individual companies and specialized business units. As a strong and reliable partner, we offer our customers comprehensive consulting expertise in their various industries," explained Dr. Tobias Richter. "Our processing and packaging solutions all from a single source - ensure exceptional operating and process reliability as well as the best possible performance. By combining the wide-ranging technical and application knowledge of the different industries, as well as MULTIVAC's portfolio and engineering know-how, we succeed in creating tangible added value for our customers especially when it comes to fully integrated production lines. With a shared presence under a single umbrella brand, we now aim to bring this more to the foreground than in the past."

### Change in the Management Board: The new top four

Following the departure of Guido Spix at the end of 2022, three new Group Presidents from within the company – Bernd Höpner (CTO),



Dr. Christian Lau (COO) and Dr. Tobias Richter (CSO) – were appointed on January 1, 2023. "As the new CEO and Spokesperson for the Management Board, I am very happy that three highly experienced colleagues have taken on these responsibilities. We are maintaining solid continuity with our customers and business partners in view of ensuring the ongoing successful development of our business," said Christian Traumann.

# **MULTIVAC** continues to grow

In spite of all the economic challenges resulting from the outbreak of the pandemic and the war in Ukraine, the MULTIVAC Group succeeded in increasing its sales to around 1.5 billion euros in 2022, representing an increase of 8.7 percent. The number of employees increased to some 7,000 worldwide. "We entered 2023 with a good volume of orders," Christian Traumann commented. "In view of rising energy, raw material prices and inflation, however, our customers' willingness to invest in Germany and Europe is cautious. To counteract a tightening order intake, we continue to focus on our wide-ranging product portfolio with extremely innovative solutions, which is being continuously expanded – as well as our global sales and service network, which ensures proximity to our customers. Together, they offer real added value to our customers, for example by ensuring quick response times, on-site consulting and preventive maintenance support. They represent a cornerstone for stable business development."

# "Multiply Your Value" on four exhibition areas

As a holistic solutions provider, the MULTIVAC Group is presenting its comprehensive portfolio for the food industry as well as for the medical goods and pharmaceutical industries – on a total of four exhibition areas at the trade fair. "With several fully automated packaging lines, we are demonstrating our far-reaching automation expertise. Here, our MULTIVAC Line Control (MLC) system enables the efficient, centralized operation of our processing and packaging lines," explained Dr. Tobias Richter. "We are also focusing on our extensive portfolio of semiautomatic and automatic packaging solutions for small and mediumsized processors at this year's show. Moreover, we are presenting



various concepts for the production of sustainable packaging solutions as well as solutions for the digitalization of processes and business models. For example, with our digital MULTIVAC Smart Services, we offer our customers a wide range of applications that can be used to significantly increase machine availability, performance, quality and, of course, efficiency."

## Product innovations: SLX 2000, TX 6xx, W 500 & W 510

"The product innovations we are presenting at the show include the high-performance SLX 2000 slicer, which sets an all-new benchmark, and the TX 6 series, a new compact class of TX traysealers whose small footprint specifically helps boost performance in confined spaces. We are also presenting the W 500 and W 510, our new flowpackers, which excel with maximum productivity, flexibility, and packaging and process reliability."

Turning to the key topics of digitalization and sustainability, which are in the spotlight at the interpack, Christian Traumann concluded, "Digitalization creates potential, and not only for new business models that increase transparency and process reliability. Digitalization also serves as an enabler for intelligent and sustainable production. The mechanical engineering sector can leverage its technologies to provide answers to many of today's issues, for example in terms of sustainability. As a technology leader, the MULTIVAC Group is committed to shaping the future. This is why we are involved in key industry initiatives such as R-Cycle or the Open Industry 4.0 Alliance. The technological openness practiced in these alliances offers outstanding innovation potential, from which our customers also greatly benefit."

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### About MULTIVAC

Packaged expertise, innovative cutting-edge technology and strong brands under one roof: MULTIVAC offers complete solutions for the packaging and processing of food, medical and pharmaceutical products, as well as industrial items – and as the technology leader, it continues to set



new benchmarks in the market. For more than 60 years the name MUL-TIVAC has stood for stability, strong values, innovation and future security, as well as quality and excellent service. Founded in 1961 in the Allgäu region of Germany, MULTIVAC is today a global solutions supplier, which supports small and medium-sized companies, as well as large corporate businesses, in designing their production processes to be efficient and resource-saving. The MULTIVAC Group's product portfolio comprises a wide range of packaging technology, automation solutions, labelling and marking equipment, inspection systems and packaging materials. The product range is complemented by practical and customised solutions for food processing - from slicers and portioning machines right up to bakery technology. All the packaging and processing solutions are individually matched to customer requirements in the company's own application and development facilities. Around 7,000 MULTIVAC staff in more than 80 subsidiaries worldwide ensure that the company remains close to its customers, as well as providing the maximum customer satisfaction – from the first project concept right through to after-sales service. Further information at: www.multivac.com

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